



Business Development Internship

Full time · 6-months internship · Starting as soon as possible · Dublin

Company

At Artomatix, we believe that creating fascinating, immersive 3D worlds is a form of art that should be made available to everyone easily. To reach this goal, we constantly look for ways to leverage Machine learning and Neural networks, helping humans bridge the gap between their lack of time or skill and their sophisticated desires.

Artomatix solves the problem that creating 3D content costs too much and takes too long. It addresses all 3D-related markets: Videogames, Animation, Special effects, VR, AR, Industrial design, etc. It launched its first product focused on texturing at the Game Developers Conference (San Francisco) in March 2016. It leads commercial discussions with many of the top videogames studios, game engines and 3D software providers.

Artomatix recently received a €1.5m grant from the European Commission to fund its development. It reached the finals of TechCrunch Disrupt and Hello Tomorrow (2015), and won NVIDIA's \$100k Early Stage Challenge (2015). Now is the time to join one of Europe's most exciting startups, referenced in The Guardian, Le Monde & VentureBeat!

Profile

Responsibilities

- ✓ **Work closely with the CEO and the Sales & Marketing Manager** on business development opportunities (partnerships, licensing, distribution, etc.) in 3D-related industries;
- ✓ **Contribute to the success of the company's sales effort:** define business processes to acquire users and create leads, prioritise them based on potential, create contact, handle prospects as well as commercial relationships with studios or software providers, etc.
- ✓ **Contribute to the success of the company's marketing effort:** marketing strategy definition, mapping of relevant content to be created, prioritisation of content creation, dissemination of content, participation in games conferences, etc.;
- ✓ **Collaborate** with the product team to convey feedbacks from prospective users on product / features ideas, edits to existing product lines;
- ✓ Contribute to the efficient **administration** of the company.

Requirements

- ✓ **Master's or Bachelor's** in Business Administration or a closely related field;
- ✓ **Self-starter** with a structured and analytical mind;
- ✓ **Excellent organizational and interpersonal skills**, ability to nurture strong work relationships with internal and external stakeholders;
- ✓ **Fast learner**, able to understand how other startups successfully drove their growth;
- ✓ **Passionate** about our mission and about how tech can help us build tomorrow;
- ✓ **Experience in a startup or an industry related to 3D is a plus** – videogames, animation, VFX, VR/AR, industrial design, etc.

To apply

Send a short & impactful email summarising your profile, your motivations and what you think you can bring to Artomatix to jobs@artomatix.com with your CV enclosed.